

WELCOME
TO Fabulous

 **PHOTO BOOTH** INTERNATIONAL **EXPO**[®]
ENTERTAINMENT • PHOTOGRAPHY • TECHNOLOGY • OPPORTUNITY PHOTOBOOTHXPO.COM

 **MOBILE
ENTERTAINMENT
EXPO**

2023
**SHOW
GUIDE**

Your Printing Partner

Prints are Forever

Even though advances in technology have changed the way event photography and photo booth businesses run, people still want prints they can hold in their hands. Imaging Spectrum is your partner for printers, supplies and unmatched support.



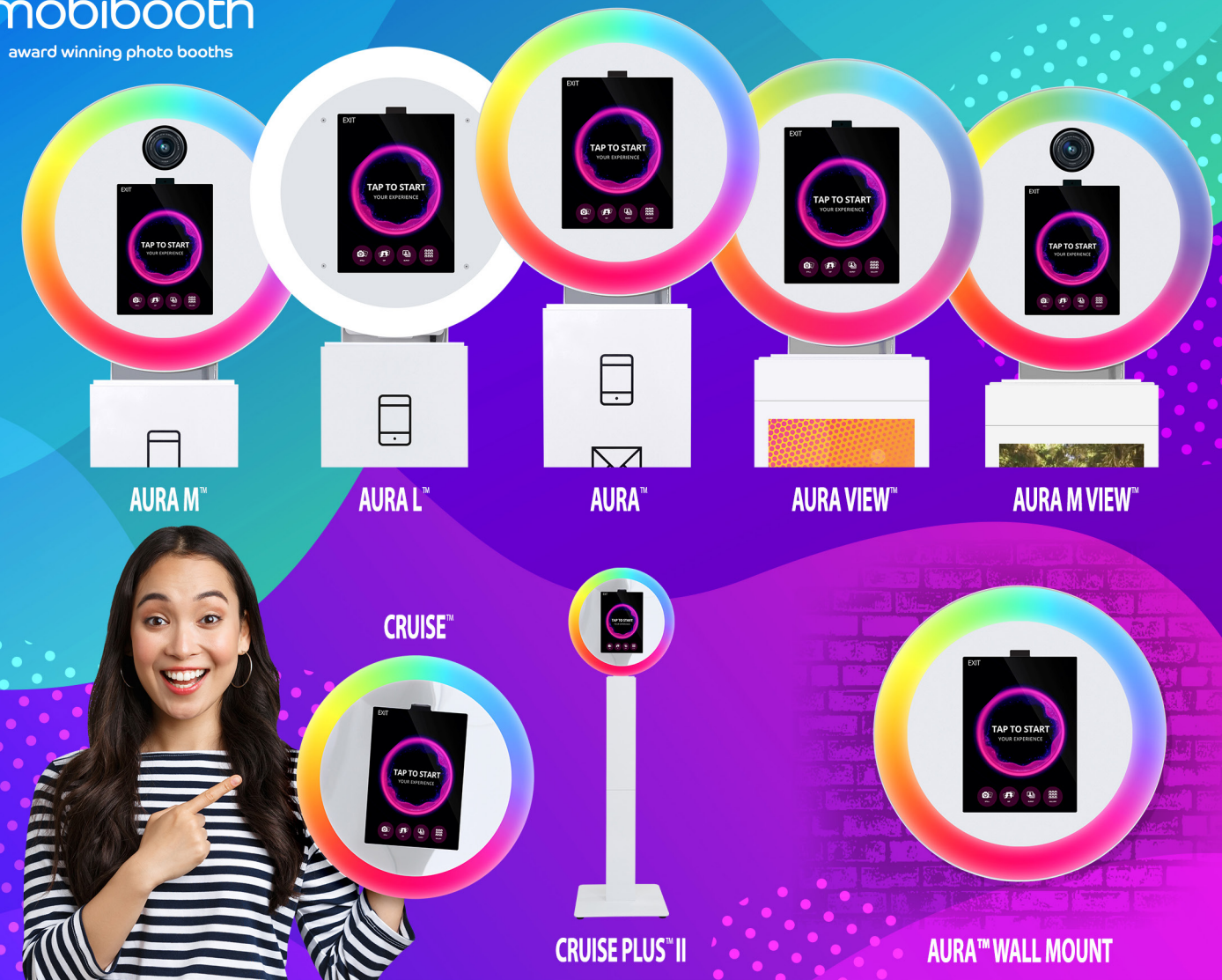
www.imagingspectrum.com | 214-342-9290



mobibooth
award winning photo booths

AURA™ PLATFORM

The platinum standard of the photo booth industry.



REGISTER FOR GIVEAWAYS! Visit us at booth 601 for entry and details.



Join us at the PBX Closing Party in the South Point Showroom

Sponsored by Mobibooth & Snappic Wednesday, February 22 @ 8:00 PM.

<https://mobibooth.co>



Planning Forms

Your clients can fill out planning forms online



Client Portal

Allow clients access to their own planning portal



Quotes

Create customized quotes based on package, time, and addons



Venues

Manage multiple venues and contacts



SMS Management

Send, receive & schedule SMS's for clients and events



Templates

Create an unlimited number of document and email templates



Esignature

Allow your clients to digitally sign your contracts quickly & easily



Scheduled Emails

Automatically follow up with your clients



Accept Card Payments

Integrate with PayPal, Stripe, Square and Authorize.Net.



Accounts & Bookkeeping

Keep track of income, expenses, mileage, and more



Calendar

Day, month, or year view of all your events and appointments



Appointments

Schedule appointments and set up auto reminder emails



Equipment Management

Assign equipment to events using the availability checker



Employee Management

Track wages, submit timesheets, manage time off, check in/out system confirm/decline events and more



Website Tools

White-label tools that integrate into your website for a seamless experience for your clients



NEW IN 2021! BOOK IT NOW

Create an interaction free workflow allowing you to instantly quote and book events from your website

CHAT WITH US ON
THE MEX FLOOR



FOTO MASTER

BOOTH #301

WORLD-LEADING PHOTO BOOTHS
CONSTANT SOFTWARE UPGRADES
ENGAGING FACEBOOK COMMUNITY
AMAZING NOVEL DESIGNS
FASTEST RETURN ON INVESTMENT
PRISTINE PRODUCTION QUALITY
SUPPLY OF EXCLUSIVE LEADS
TAILOR-MADE, EXCLUSIVE SOFTWARE
UNPARALLELED 24/7 SUPPORT
BEAUTIFUL AND PROFESSIONAL CONTENT
PATENTED PRODUCTS AND DESIGNS

+1 203 349 9984 @ info@fotomaster.com www.fotomaster.com

Screens

PHOTO BOOTH TEMPLATES

Photo Booth Templates
& Screens For Professionals

Templates

Overlays

Buttons

Stand out in the crowded market with the industry's
premiere photo booth templates, overlays, screens and buttons.



www.photoboothtemplates.com



- Tired of getting Ghosted?
- Need your website to convert better?
- Thinking you should raise your prices?
- Want to convert more leads to sales?

Which of these is keeping you from profiting
more in your DJ or Photobooth business?

Industry Expert Alan Berg can help you!

*"I have been following Alan's structure and our ROI on our
photo booth side of the business alone has TRIPLED!"*

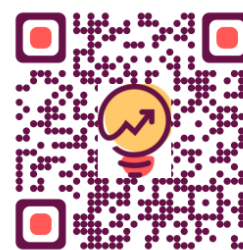
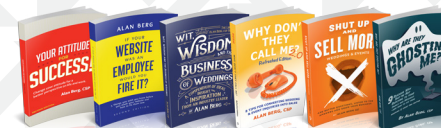
Nick Vera, Impulse DJs, Lombard, IL

*"Your wealth of knowledge when it comes to
sales and websites is priceless."*

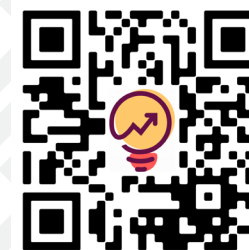
Christopher Rita, DMR Wedding Entertainment, Mesa, AZ

*"You're my hero, Alan! My average sale has
doubled in the last 6 months!"*

Kevin Rauth, Denver Lighting and DJ Services, Aurora, CO



Connect with
Alan



Listen to
Alan's Podcast



Attend/Arrange
a Mastermind



Review Alan's
Presentations

Stop by his booth for his books and to have him do a website review,
sales training and/or business consultation.

AlanBerg.com • call/text 732.422.6362

The ULTIMATE Photo Booth Software

TONS OF FEATURES!

FREE TRIAL!

sparkbooth

Visit us at sparkbooth.com or ask Joe to give you a demo

INCREASE YOUR REVENUE!

Offer more than just social media sharing,
give your customer a physical
PHOTO PRINT!

With DNP printers, mobile photo booth operators, DJs and photographers are now able to provide print images in real-time, offering an unparalleled experience for their customers that will have them talking for days, and weeks and years to come.

Easy printing from tablet-based (iPad® or Android) photo booths.

Perfect tool to enable printing at small to medium size events.

DNP
Photo Imaging

Memories Deserve Prints
www.dnpphoto.com

Facebook: /DNPPhotoPrinting
Twitter: @DNPPhoto
Instagram: @DNPPhoto

PHOTO BOOTH EXPO

ENTERTAINMENT • PHOTOGRAPHY • TECHNOLOGY • OPPORTUNITY

2023 POKER TOURNAMENT

WIN BIG!
OVER \$10,000
IN CASH & PRIZES

8TH ANNUAL
PHOTO BOOTH EXPO
TEXAS HOLD'EM POKER TOURNAMENT

WEDNESDAY, FEB. 22ND - 7PM
SOUTH POINT CASINO - POKER ROOM

REGISTER ONLINE
PBXPOKER.COM

THE PHOTOBOOTH DIRECTORY.COM
Official Search Engine

DiscJockeys.com
Online Entertainment Directory

N.A.M.E. PROS
NATIONAL ASSOCIATION OF MOBILE EVENT PROFESSIONALS

PB3 BACKDROPS
PHOTO BOOTH ACCESSORIES & MORE
www.pbbackdrops.com

SNAPPIC

The Industry's Leading Photo Booth Software Solution

Do you want to take your Photo Booth business to the next level? Then you need Snappic! Our incredible software will allow you to create the most amazing photo and video experiences. Sign up for a free trial today!

iPhone iPad DSLR GoPro

Standout Features

- A Powerful VideoFX Builder
- AI Segmentation (perfect for 360)
- LiveConnect (Remote Access)
- Client Portal & Advanced Analytics
- Competition Mode (Scratch & Spin)
- Instant Sharing (AI, QR, Text, Email, Airdrop)
- AI Background Removal
- Physical Green Screen
- A Library of Free Video Templates
- Customizable Email Templates
- Fully Customizable Microsite
- White-Label and Grey-Label App

The Best Live Support in the Industry

Available 24 hours a day, 7 days a week, 365 days a year!

iPad Booths • 360 Booths • Roaming Booths • Permanent Installs • Glam Booths • Competition Booths • DSLR Booths • Virtual Booths

Download on the App Store

Capture, Share, Print



Software for Today's Photo Booth

Event and photo booth technology is constantly changing. You want software that can handle it all. From managing workflow and printing to online sharing, Darkroom Software is your solution. A powerful tool with the best support in the business.

darkroom
SOFTWARE

www.darkroomsoftware.com | 214-390-3258



SOUND WITH SOUL

DAS AUDIO PRESENTS:

PIZZA AND A DEMO!

TUESDAY AND WEDNESDAY
12:00PM - 1:00PM



FREE PIZZA
DAS
DAILY PRIZES

STOP BY THE **DAS AUDIO STAGE AT THE SOUTH POINTE SHOWROOM** FOR SOME FREE PIZZA AND AN AUDIO DEMO.

DARRIN "**B-SIDE**" YOUNG WILL ALSO BE HOSTING A WORKSHOP STARTING AT 12:12 SO COME EARLY FOR THE FREE INFO AND **GRAB A SLICE ON DAS!**

THERE WILL ALSO BE A **RAFFLE** SO BE SURE TO ENTER TO WIN AT OUR DEMO OR STOP BY THE **DAS AUDIO BOOTH #100**

@DASAUDIOUSA  **WWW.DASAUDIO.COM**

THANK YOU TO OUR 2023 PBX & MEX SPONSORS



SOUND WITH SOUL



WELCOME OR WELCOME BACK TO PBX AND MEX

I would like to welcome each of you to Photo Booth Expo 2023 as well as now the Mobile Entertainment Expo 2023 which is the next generation of Mobile Beat shows and to thank you for attending and bringing your expertise. Please join me in thanking all of our exhibitors, speakers, and sponsors for helping create an experience which for the 8th year has gone beyond our wildest dreams. Without the exhibitors and sponsors it would not be possible to create this unique opportunity for photo booth industry professionals to network and further develop their businesses while also sharing the knowledge and experience they have acquired over the years.

I hope you have the chance to not only enjoy the exhibits and seminars but also to embrace the ability to ask detailed questions and get expert answers from those who have first hand knowledge in our industry. There are many great resource partners to help augment your success at these expos. You will hear many points of view from the many speakers and see a multitude of product offerings. All the opinions and products presented are those of the individuals and companies presenting them and not of Photo Booth Expo or Mobile Entertainment Expo. It is your job to determine what is best for you since everyone's situation is unique.

Rob Savickis
Show Producer



DON'T FORGET - THE BEST PRICE ON PBX 2024

AND MEX 2024 TICKETS IS THIS WEEK !!!!!!!!!!!

GO TO www.photoboothexpo.com TO REGISTER FOR PBX

GO TO www.mobileentertainmentexpo.com TO REGISTER FOR MEX

Check the Facebook Pages for the discount codes to get the best price.

DISCLAIMER - Inclusion in the shows is not an endorsement by PBX or MEX of any particular exhibitors products or services.

THE DJ TAKEOVER

MONDAY 2/20/23 @ 8PM



RICH
POST

B-SIDE



dj tigerlily
California

KANOYA

Rich
CRANSTON

HIGHTOWER



Peter Freta

David Osborne

ALEX
OPDIKE

Event Hosted by Michelle Miller
Produced by Shani Barnett and Bill Jakub

The Showroom

South Point Hotel and Casino
9777 Las Vegas Blvd South
Las Vegas, NV 89183



SOUND WITH SOUL



All Star Party

8PM WEDNESDAY
FEBRUARY 22, 2023

The Showroom
South Point Casino & Hotel
9777 Las Vegas Blvd South Las Vegas, NV 89183



Even
Steve



MASTAMONK



CHITOWN
SHANI



Justin
The DJ



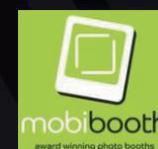
Jordan
Marshall



DJ Kontrol



Mike Villa





2023 VENDORS LISTED BY CATEGORY

ALBUMS/FOLDERS/PAGES	
M/N	Papercut Design Shop
M	Papercuts and Woodworks

APPS/SOFTWARE	
E	Bleep Share
K	Breeze
D/E	Curator
H/I	Darkroom Booth
H	Fun Event App
F/G	LA Photo Party
C	Leads Import
M	Media Share
I/J	Mobibooth
C	Perfect Portals
D	Photo Brick
J/K	Photobooth Supply Co
D/E	Picture Mosaics
A/B	Pioneer DJ
C	Promo Only - Music for DJ's
B	Relevantful
K/L	Snappic
H/I	Spot My Photos
H/I	Touch Pix
B	What's Up Photos?

EVENT EQUIPMENT & HARDWARE	
B	Audio Guest Book
A	AC RadioCom
D	Retro Guest Book

BACKDROPS/ENCLOSURES	
CUSTOM DISPLAYS & ACCESSORIES	
D/E	PB Backdrops
J/K	BoothActive
N	LED Booth Signs
N	Mr Magic Designs
G/H	Premium One Backdrops
K/L	YoProps
D	Z Light Tech

CLIENT MANAGEMENT	
F/G	BoothBook
I/J	Check Cherry
C	DJ Event Planner
E	Event Intelligence

DJ EQUIPMENT	
A	DAS
B	DJ Front Board
C	FrankenStand
B	Hollywood DJ
C	Jetpack
B/C	JMAZ
C/D	Max Design Inc.
A/B	Mix Ware
B	NLFX Pro
A/B	Pioneer DJ
C	Projector Gram
B	RCF
C	SONY
C	ToadMatic
A	Twinkly

FILTERS/TEMPLATES/ANIMATIONS	
E	Mirror Booth Animations
G	Photo Booth Marketing
I/J	Photo Booth Talk
I/J	Photo Booth Owners Design Shop
K/L	Yo Props Digital - Digital Props

GAMES/CONTESTS	
E	Cocktail Claw
A/M	DJ Trivia
D	LR Money Machines

PHOTO BOOTHS	
E/F	ATA Photo Booths
J/K	BoothActive
L	Booth Workshop
H/I	Boothify
M/N	DZEN Tech
K	Every Booth
F/G	Fotomaster
A	Fotopod
F	La Moda
G/H	LA Photo Party
C/D	Max Photo Booth Design Inc.
I/J	MobiBooth
I	MO Booths
L/M	Orcavue
J/K	Photobooth Supply Co
D/E	Pic Box
M/N	Rey Borja & Associates
D	Roamer Booth
E	ROBO Photo Booth
B	Self Portrait Project
K	Selfic - Portable Magic Mirror
M	Selfie Box
D	SMOVE
N	Spin Cam - Eddie Barber
F/G/H	RevoSpin
N	YodaBooth

PROPS	
L	Lush Party Studio
D	Moo Stache
M/N	Papercut Design Shop
M	Papercuts and Woodworks
D/E	PB Backdrops
E	Peanut Butter PB
F	Prop Culture
N	Prop Trunk
M/N	Props To You
K/L	Yo Props

PRINTERS/CAMERAS	
L	Aircast Pro - Wireless Print Server
L	Desktop Darkroom
K/L	DNP
J	Sinfonia
H/I	Imaging Spectrum
L	Photo Printer Outlet
J	RTAI Printers

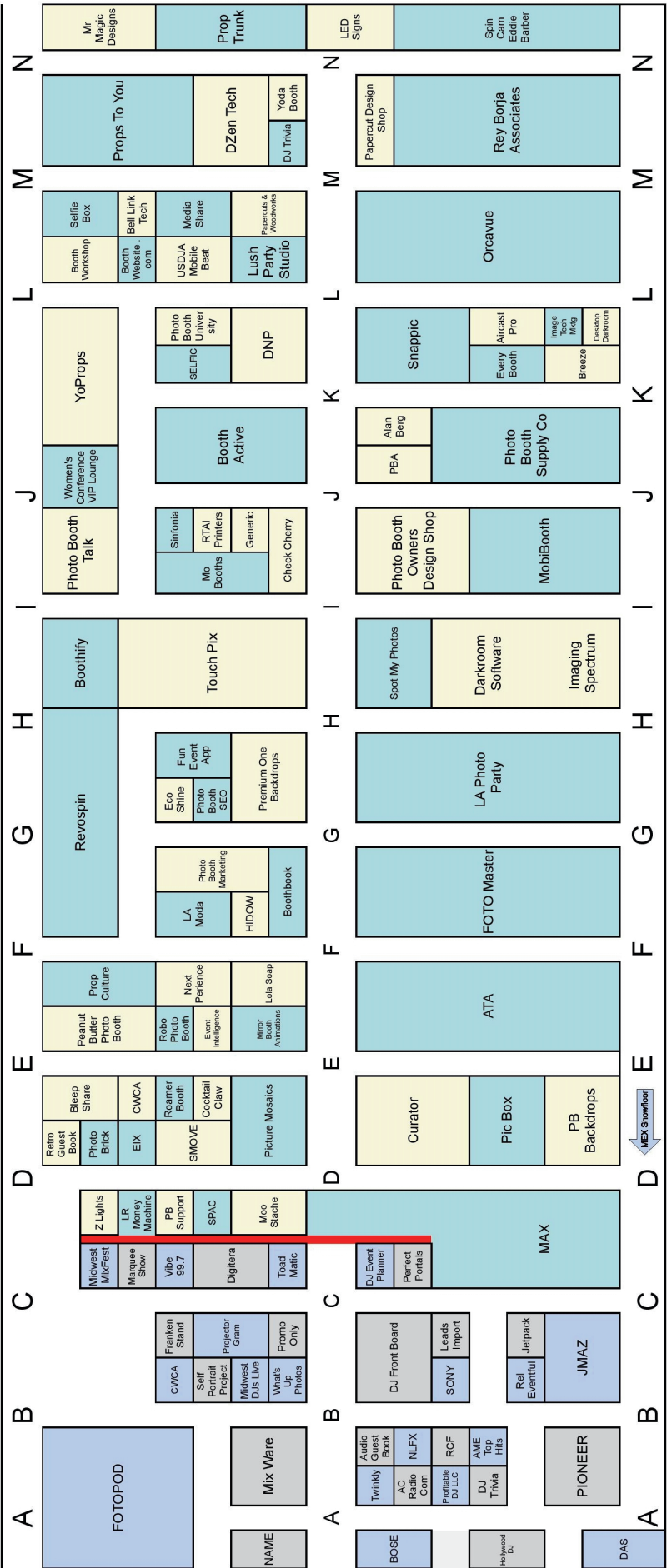
SERVICES/SUPPORT	
K	Alan Berg
L	Booth Website .Com
E	CWCA
C	Digitera Agency
C	DJ Event Planner
D	EIX - Trade Show
L	ImageTech Marketing
C	Marquee Show
C	Midwest DJ's Live
B	Midwest Mix Fest
A	NAME - Nat Assoc of Mobile Entertainers
F	NextPerience
J	Photo Booth Association
G	Photo Booth Marketing
G	Photo Booth SEO
D	Photo Booth Support
L	Photo Booth University
A	Profitable DJ LLC
L	USDJA Mobile Beat

MISCELLANEOUS	
M	Bell Link Tech
G	Eco Shine
J	Generic
F	HIDOW
F	Lola Soap
C	VIBE 99.7

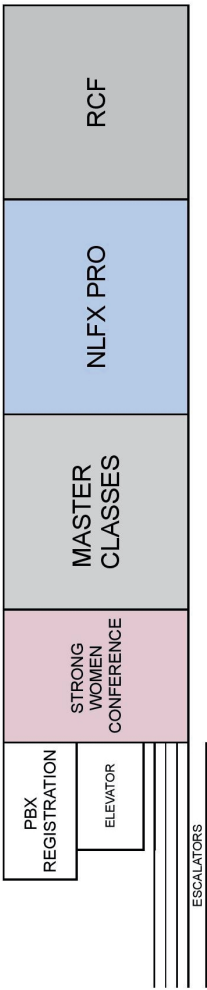
Vendor Guide Provided By:



2023 TRADE SHOW FLOOR GUIDE



Trade Show Floor Guide Provided By:

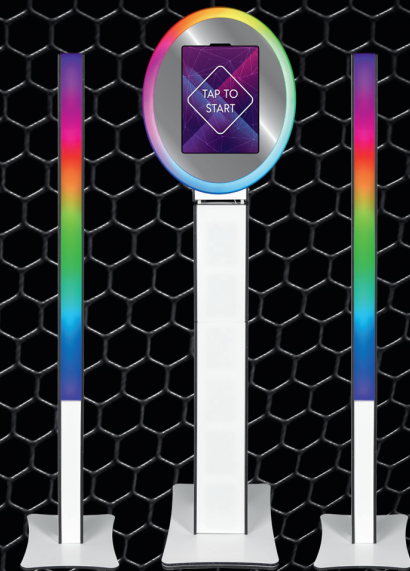


DJ & PHOTO BOOTH GEAR



Infinity L

Curve Duo



D a n n y M a x . c o m



AUDIO | VIDEO | LIGHTING | AND MORE!

NLFX PROFESSIONAL

YOUR ONE STOP FOR ALL YOUR AUDIO, VIDEO, LIGHTING AND MORE!

Visit Us In the Joshua Demo Room!

DENON DJ

CHAUVET

RANE

EV

Electro-Voice

OUTSTANDING CUSTOMER SERVICE

FAST SHIPPING AND FINANCING AVAILABLE.

Contact us today for all your gear needs.

CONTACT US

CUSTOMERCARE@NLFXPRO.COM



WWW.NLFXPRO.COM



THE WORLDS LARGEST
PHOTOBOOTH EXPO
COMING TO LONDON!

18TH & 19TH
SEPTEMBER 2023
NOVOTEL
LONDON WEST



WWW.PHOTOBOOTH EXPO.UK

First Floor

SOUTH POINT

Silverado Ranch Entrance

Le Baron Entrance

Grandview Entrance

Sports Book Entrance

Valet Entrance

Las Vegas Blvd. Entrance

Second Floor on Reverse Side



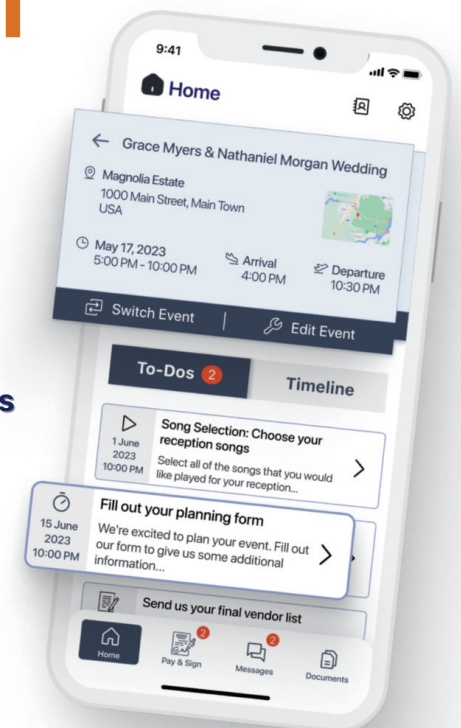
EVENT BUSINESS MANAGEMENT SOFTWARE DONE RIGHT

EVERYTHING YOU NEED

TO KNOW, GROW & MANAGE YOUR BUSINESS



- ✓ **Invoicing & Contracts**
- ✓ **Shopping Cart Experience Proposals**
- ✓ **Payment Processing**
- ✓ **Employee Scheduling & Geofenced**
- ✓ **Mobile Clock In/Out**
- ✓ **Mobile App for your client & staff**
- ✓ **SMS Two-Way Messaging**
- ✓ **Inventory Management**
- ✓ **Business Workflow Automation**



OVER 1500 5 STAR REVIEWS

#1 SUPPLIER IN THE PHOTO BOOTH INDUSTRY!

PB3 BACKDROPS
EVENT AND TRADE SHOW ACCESSORIES & MORE
www.pbbackdrops.com

CHOOSE FROM OVER 1,100 STOCK DESIGNS

CUSTOMIZE WITH YOUR DESIGN

VARIETY OF SIZES & STYLES AVAILABLE

TABLE COVERS

SPANDEX | FITTED | THROWS
VARIOUS SIZES
CHOOSE FROM STOCK DESIGNS OR CREATE YOUR OWN

MORE THAN BACKDROPS

- ✓ Pipe & Drape
- ✓ Featherless Boas
- ✓ Enclosures
- ✓ Inflatables
- ✓ LED Signs
- ✓ Shimmer Walls
- ✓ Pop Up Displays
- ✓ Circle & Arch Displays
- ✓ Step and Repeat
- ✓ Tables & Table Covers
- ✓ Trade Show Displays

Join Our PBBackdrops Community @ PB Backdrops And More Group

Your photo booth, your way
A Revolutionary Modular Photobooth System

Photo Booths in Stock

WE CAN HELP YOU START A PHOTO BOOTH BUSINESS

CONTACT US NOW

LAMODAPHOTOBOOTH.COM

Lamodaphotobooths.com 973.931.8324

EXHIBITORS



www.boothactive.com

At BoothActive, we specialize in custom backdrops, step and repeat backdrops, banner stands of all sorts of colors and patterns, and we also sell photo booth kiosks and much more for tradeshow and all other kinds of events.



www.proptrunk.com

8th Year in a row at PBX!
Proptrunk.com offers high quality props with the best designs in the industry at competitive prices. We also offer amazing backdrops and photo booth signs. Sign up to our newsletter for a chance to win FREE PROPS this year!



www.photoboothsupplyco.com

Photo Booth Manufacturer



PhotoBooth MARKETING

www.photoboothmarketing.com

Photo Booth Marketing is the latest portfolio of promotional content for photo booth owners in the world. PBM offers professional marketing videos and photos for the photo booth industry, coupled with professional training to take your booth business to the next level.



www.funEventApp.com

With our Android funEvent 360 photo booth app, you can create incredible 360 slow-motion boomerang videos with an MP3 soundtrack, overlay, QR code, WhatsApp, SMS, e-mail, TV, and SHARING Station. Other features (only for photos): digital props and background removal.



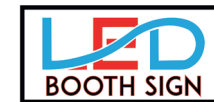
www.darkroomsoftware.com

Photo Booth Software



www.fotomasterltd.net

Foto Master offers innovative interactive entertainment products & attractions for parties, entertainment centers, theme parks, museums & retail markets.



www.ledboothsign.com



MOOSTACHE

www.themoostache.com

Custom Photo Albums, Props on a Stick,
Collapsible Hat Racks



www.pioneerdj.com/en/

For more than 20 years, the Pioneer DJ brand has been a market leader in the design and production of innovative DJ equipment and software. The company works closely with DJs and clubs to deliver next generation products that inspire and shape the global dance music community and has recently launched a new range of musical instruments for production and live performances.



www.highwayradio.com

The official radio stations of MEX2023
and PBX2023



www.imagingspectrum.com

Photo Booth Printers, Supplies



photoboothowners.com



www.everybooth.com

At Everybooth® we have everything you need to create a profitable Photo Booth business. Our artisan quality wooden booths will differentiate you from your competition and help to carve a niche for your business. Their desirable, iconic design appeals to clients that value style and quality over price. Easily attract those dream clients with bigger budgets and ultimately, charge more for your services.



www.breezesys.com

Photo booth & event software



www.photoboothtalk.com

Photo Booth Templates & Design
Resources

EXHIBITORS



orcaVUE

www.orcavue.com

OrcaVue is a large-scale events company and inventor of the 360 Video Booth. Their patented technology, offered in three models with integrated controllers, sets the standard for bullet-time videography.

DJ Event Planner

The Ultimate Online Planning Tool

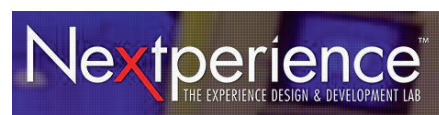
www.djeventplanner.com

DJ Event Planner will change the way you manage and run your business, streamlining all your procedures and software into one easy to manage system.



www.toadmatic.com

Fabricator of mobile DJ consoles, carts and cases



PersonalizedPartyGames.com
Interactive, technology based games and attractions. Easily customizable for each client, including the ability to integrate relevant photos and imagery. Mitzvah Match Game, Lucky In Love, Celebrity Simulator and more.



www.fotopod.com

Photo booth vendor and services.



www.CheckCherry.com
Photo Booth Reservation Software



www.popstudiosprops.com
We sell photo booth props



www.lrmoneymachines.com

Specializing in Money Booths and Cash Cubes. The Money Blowing Machine was patented in 1998. Inventor Lee Roberts offers manufacturer direct savings with a 5-year warranty to achieve exciting fun at discounted prices.



www.acradiocom.com

AC RadioCom is a leading distributor of high quality business communications products. We provide two-way radios and other innovative products from top manufacturers that enable companies to operate more efficiently and effectively. Whether you need to communicate on a construction site, retail store, restaurant, hotel or on the road, AC RadioCom carries products that will meet that need.



www.relevantful.com

Relevantful is a cutting-edge customer relationship and business management platform for DJs with a full mobile song selection planning app.



www.nameentertainers.com
Membership benefits and discount insurance rates



www.boothbook.co.uk
Boothbook is an online booking system, CRM and business management tool. It's sole purpose is to save you time, and earn you more money per hour.



www.mixware.net

Mixware is an exclusive North American distributor of Pro Audio, DJ, and Lighting equipment and accessories.



www.profitabledj.com

What if you could GET PAID to attract dream clients and BOOK MORE GIGS.



www.lushpartystudio.com

We are #propgoals. From naughty peaches to fancy weddings and everything in between, we've got the perfect photo booth props for you. Are you ready to elevate your prop game?!

EXHIBITORS



www.papercutdesignshop.etsy.co

We offer assorted photo booth supplies such as handmade cardstock frames, unique 2x6 and 4x6 photo holders, and custom scrapbook pages for memory book albums. Also, we sell fancy party favor boxes in different shapes and sizes.



www.yoprops.com

We offer high quality photo booth party props or photography prop signs! You can use them for corporate events, weddings, birthday parties, or any fun event! Our signs will be the #1 party prop that your guests will love!



www.dannymax.com

Modern DJ Consoles and Photo Booths by Danny Max. Come visit one of the largest booths at the show, snap pictures from a wide variety of photo booths and mix on revolutionary DJ Consoles. All Max Design products are lightweight, sturdy, easy to set up and manufactured in-house from start to finish right here in the USA.



www.lolasoap.com

Delicious handmade soaps and body scrubs



www.marqueeshow.com

A business conference for disc jockey and photo booth professionals.

SpotMyPhotos

Let your photos find you.
www.spotmyphotos.com

SpotMyPhotos - Let your photos find you - The perfect, modern, AI powered professional photo-sharing system. Seamlessly stream professional photos to those photographed. Insantly. Privately. New: Intl Availability & Enterprise integrations



www.djtrivia.com

Not just software, DJ Trivia is The COMPLETE Hosted Trivia Solution. Learn how you can easily manage: Multiple Trivia Venues and Hosts, Leagues, Advertising, Teams, Player Reports, Venue Reports and more. Huge ROI to create income Sunday-Thursday.



www.capturebookapp.com

Your clients deserve the best. Let their guests create a unique keepsake your clients can have forever. With tons of tools, CaptureBook is the ultimate digital scrapbook.



www.CuratorLive.com

Curator is a web platform that allows you to create and manage photo and video experiences. We offer a suite of apps that are all integrated for a seamless experience.



www.christianweddingchaplains.com

How to become an ordained wedding chaplain



www.laphotoparty.com

LA Photo Party is an experiential marketing company that specializes in event entertainment and manufactures photo boots and photo booth software.



www.snappic.com

Snappic - The ultimate iPad and iPhone photo booth software solution. We provide a robust industry-leading solution geared towards event professionals and photo booth owners.



www.sinfoniaphoto.com

Sinfonia is a diverse product line of state-of-the-art products and accessories in the photographic digital imaging industry.



www.hollywooddj.com

WE KNOW DJ



www.digitalmarketingplus.com

Digitera is a uniquely formatted agency. Our core is Marketing, with a heavy emphasis on Digital Marketing. We don't stop there though, and have added Software Development and Business Consulting services over the years due to the needs of our clientele as well as our own internal needs. At this point, we're fully capable of taking care of you from Ideation all the way to actual Sales!

EXHIBITORS



www.yodabooth.com

Yodabooth by Sharingbox - this is 10 years of experience as a leader in visual brand activations, over 70,000 corporate & private events. The excellence of our advanced hardware & software offers a flawless execution throughout your events.



www.roamerbooth.com

Roamerbooth provides a robot photobooth platform. The robots are customized to use your favorite photobooth equipment – DSLR/mirrorless cameras, custom lighting options, multiple talent options.



www.audioguestbookdirect.com

We are selling Audio guest books – a phone that captures audio messages left by guests at the event they are attending. (We are an audio guest book manufacturer and distributor)



www.Spac-usa.org

School and sports photographers trade organization

REVOSPIN

www.revospin.com

Photo Booth Manufacturer



www.photoboothsupport.com

Photo Booth Support provides 24/7 emergency technical support via phone and remote connection.



MrMagic DeSIGNS of Vegas is a mom and pop, ok, no mom, just pop, shop, US Air Force Veteran, Retired owned and operated. Combined my skills of carpentry, electric, design and inventing into a custom lighted marquee sign biz.



www.ataphotobooths.com

Designer and manufacturer of Photo Booths



www.midwestdjslive.com

In 2020 Midwest DJs Live became a 100% not-for-profit 501c(3) educational organization led by volunteer directors that are active DJ business owners.



midwestdjproductions.com/midwest-mix-fest

A music festival for DJs by DJs. 20+ Live DJs, Live Graffiti Art & Food Vendors July 29&30 2023 Kenosha Yacht Club (Outdoor Grounds) 5130 4th Ave. Kenosha WI 53140

www.aircastpro.com

AirCastPro is the leading wireless print server for the photo booth industry. Supporting all major iOS photo booth apps and printers from Citizen, DNP, Fuji, HiTi, Kodak, Mitsubishi and Sinfonia. AirCastPro is the one print server that can do it all and with thousands of users globally AirCastPro has proven to be the fastest and most feature rich print server on the market. AirPrint For Your Dye-sub Photo Printer, AirPrint For Your Photo Booth



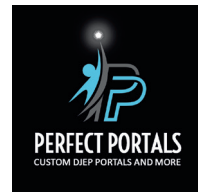
www.mirrorboothanimations.com

Tired of using the same animations? Your customers ask for new and you don't know what to answer them? Do you believe that customers don't enjoy your animations in your Mirror Booth or in your photo booth? Well, we have the solution.



www.frankenstand.com

The Original Pneumatic "powered" speaker stand, the Frankenstand, was invented and designed in 2005 by Mobile DJ Mike Ryan (Dr. Frankenstand) and made specifically for professional entertainers! The "power" changes the weight of your speaker into "neutral buoyancy" making it EZ to lift and lower your speakers.



www.perfectportals.ca

Automation, Logic, Branding, We Do It All! Work Smarter, Not Harder And Have More Time For The Things That Matter. We Can Show You How To Revolutionize Your Business Process With Branded Automated Emails, A Custom Client Portal And Intelligent Forms.

EXHIBITORS



www.discjockeys.com

Official online Directory for Photo Booth operators plus Disc Jockeys too.



www.dnpphoto.com

DNP Imagingcomm America Corporation's award-winning printers are easily integrated with photo booth applications offering durability, speed, and versatility with high quality output to ensure every print is profit.



www.eventintelligence.com

Since 2022 Event Intelligence has been a recognized leader in online event booking, planning and management software, used by nearly 10,000 DJs, entertainers, photo booth operators and other event companies in 2 dozen countries worldwide.



www.tophitsusa.com

Top Hits USA/Radio Programming and Management



www.projectorgram.com

Projectorgram is the leader in digital gobo design for DJs and lighting companies. They create both static and animated designs to help their customers stand out from the competition. In addition to designs, they also offer projector stands & mounts.



www.theselfic.com

We created the SELFIC, a portable, stylish, lightweight 3D printed, handheld for a DIY iPad photo booth. It comes as a great addition to photo booth companies since guests don't need to come to the booth for pictures, instead we look for them.



www.MoBooths.com

Photo Booth sales, Props & Backdrops



www.shoppropculture.com

The ultimate source for modern, trendy, photo booth props... For the Culture



www.USDJA.org

The USDJA and its partners, provides disc jockeys and photo booth operators with premier business support, education & benefits (such as our group liability & equipment insurance).



www.reyborjaassociates.com

Photo booth manufacturer



www.boothify.com

Photo booth manufacturer



www.touchpix.com

Propfun sells two apps. Touchpix is our online solution. Showpix is our offline solution.



www.picturemosaics.com

Proving engaging real-time photo mosaic experiences over the last 15 years. We provide the only solution in the world that offers the ability for a guest to place their own photo on the mosaic. Showcasing Live Print and Live Digital Mosaics.



www.premiumonebackdrops.com

Pillowcase backdrops



www.promoonly.com

With offices in the USA, Canada and the UK, Promo Only is the global leader in subscription-based music and music video services, ensuring maximum exposure to qualified music professionals via CD, DVD and secure digital download. Additional services include custom audio and video remixing.



www.alanberg.com

"The Leading International Speaker and Expert on the Business of Weddings & Events!". Where do wedding and event businesses, like yours, go for real-world, actionable ideas, that you can use, right away? Alan Berg CSP can help you and your wedding or event business, with Speaking, Sales Training, a Mastermind Day, a Website Review, Business Consulting or Speaking for your Group or Association.



www.cocktailclaw.com

Cocktail Claw is the party that everyone is talking about- and it can be yours to own!

SELFIEBOX96.COM

www.selfiebox96.com

Selfiebox96 is a young team of professionals in their field. We have been in the rental business since 2015, and since 2019 we have been producing and selling the best 360 spinners. Our equipment is represented on all continents. Customers love us for our quality after-sales service.



www.zlighttech.com

Design a personalized LED Neon Sign in minutes



www.LaModaPhotoBooths.com

Photo Booth manufacturer



www.PhotoBoothUniversity.com/PBX

Level up your team's skills quickly and easily with the world's first and only photo booth employee training platform! Your staff will be able to learn from hands-on videos, diagrams, checklists, and be quizzed at the end of each section to make sure they grasp the important concepts. Your Photo Booth University company dashboard allows you to onboard and dismiss staff in seconds, assign them courses covering every facet of their job, track their progress, and save yourself from having to repeatedly explain every last detail in one-on-one training sessions at your office.

Act now and save 50% off your first year at:
PhotoBoothUniversity.com/PBX



www.thephotoboothassociation.com

An association representing Photobooth operators and manufacturers



www.pbbackdrops.com

Backdrops and photo booth supplies



www.dzentech.ru

Photo booth manufacturer



www.jetpackbags.com

JetPack Bags are the world's best DJ Backpacks, made by DJs for DJs. Each carefully crafted bag shows our passion and commitment to functionality, innovation, and overall advancement of the DJ Culture.



www.photoboothtemplates.com

Stand Out From Your Competition



We make & develop multiple award (Emmys, Oscars etc.) winning products. Our SpinCam "360 Camera



www.papercutsandwoodworks.com

Premium wooden props, photo albums and insert pages, custom engraved flash drives and prop sign packages



www.desktopdarkroom.com

Desktop Darkroom is here to help support and help grow your photo booth business. We are a leading reseller of DNP, HiTi, Mitsubishi and Sinfonia printers and media and the creators of AirCastPro, the fastest wireless print server on the market. With the best customer service and support Desktop Darkroom can help make all your events successful!



www.imagetechmarketing.com

imageTech Marketing is here to help support and help grow your photo booth business. We are a leading reseller of DNP, HiTi, Mitsubishi and Sinfonia printers and media and the creators of AirCastPro, the fastest wireless print server on the market. With the best customer service and support imageTech Marketing can help make all your events successful!



www.eventindustryexpo.com



mobi booth

www.mobibooth.co

Mobibooth® designs and manufactures award-winning photo booths. Mobibooth products are designed for safe transport, fast setup and ease of use. Our products and services are designed to help owners succeed in the rapidly growing photo booth industry

SONY

www.sony.com

For more than 40 years Sony has created numerous products and technologies that have helped make consumers' lives easier, more enjoyable and more productive. At the same time, the company has earned a solid reputation for quality, reliability, innovation and stylish design. Headquartered in San Diego, Calif., Sony is a leading provider of electronics, digital imaging and information technology products for the consumer and professional markets and is committed to developing new technologies that reflect the networked convergence of audio, video, imaging and information technology.



www.vibodj.com

A DJ dashboard for you, a mobile music planning app for your clients. Manage your music and events through our powerful DJ app and website software. Vibo streamlines the process of music event planning for both DJs and clients.

tonematic

www.tonematic.co

The Tonematic Audio Guest Book is used by companies all over the world to make authentic voicemail messages. WiFi enabled, it's the smartest AGB on the market. Connect to your Tonematic from any device with a web browser, to change settings, upload greetings and sounds plus listen to and download all your messages. Tonematic can be updated over the internet to add new features as we roll them out!

EXHIBITORS



www.propstoyou.com

Photo booth props - pvc + mdf, colorful. standard or custom-order



SOUND WITH SOUL

www.DASaudio.com

Aware that our systems are your work tool, performance, reliability and durability are the characteristics that distinguish our systems. We want to be close to you, as a family, and help you achieve your goals.



www.twinkly.com

Enter the world of smart decorative lighting.



www.rtaiprinters.com

RTAI is an innovative, manufacturer - direct photo booth printer and consumables provider. New products will be unveiled at the 2023 Photo Booth Expo, never before seen, that will offer fresh and exciting alternatives to bring to your event customers.



www.hidow.com



www.photobrickworld.com

Photobrick was founded in 2018 in Melbourne Australia. After a particularly successful year and a loving audience we decided to expand into one of the hottest countries on earth, America. We like to capture our life journey, our memories, our emotions through photos. We came up with an innovative design to capture your good stories, connect with them and pass them on brick by brick.



www.leadsimport.com

#bookmoreevents... Connects you to all lead marketplaces, automates lead response, sends lead data to your CRM, reduces errors and increases your chances of booking that event!



www.bose.com

Innovation begins with exploration. Bose is a problem-solving company. It's been that way since the beginning. When our founder, Dr. Amar Bose, bought a premium stereo that produced less-than-premium sound, he started researching, and founded the company to keep researching.

BOOTHWEBSITE

www.boothwebsite.com

Affordable, no-nonsense and effective websites. Get your fully designed, SEO optimized website that converts more visitors into customers. Our photo booth websites have attracted some of the world's major brands, achieving 6 figure incomes multiple times!



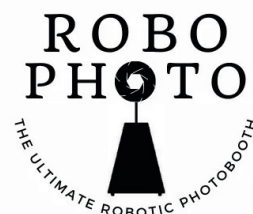
www.rcf.it

RCF BEGAN PRODUCING TRANSDUCERS IN 1949. The first products sold were microphones and loudspeakers. In-depth know-how in transducers and electronics provided the perfect technological culture to allow RCF to develop complete pro audio systems, bringing the company to a leading position in multiple audio markets over the years.

EASYBOOTH

www.easyboothmedia.com

Display with instant download to guests of all your Videos, Photos, Animated Gifs via on screen QR Codes - Own Adverts and smooth Scrolling Marquee for messages to guests with own Graphics - No internet required



www.robophotobooth.com

Tired of the same old photo booth? Looking for something more exciting? Robo Photo is a unique, robotic photo booth designed to mingle amongst the crowd; creating a higher level of participation and engagement than a stationary photo booth, and a one of a kind experience for you and your guests.

Booth Workshop
HARDWARE COMPANY

www.boothworkshop.com

We started with developing Photo Booth equipment, first for our use, and then we focused on the segment of production and sale of high-quality products for the Photo Booth Industry. We have combined experience and expertise in the company and developed Loop360, which we proudly introduced to the world market in 2021, under the brand Booth Workshop Company.

EXHIBITORS

PHOTO BOOTH



[showtimephotobooth.co.uk/
photo-booth-seo/](http://showtimephotobooth.co.uk/photo-booth-seo/)

The go to company for photo booth SEO.

We have ranked over 39 photo booth websites across 5 countries since May 2018.



www.jmazlighting.com

JMAZ Lighting is a California based professional stage lighting company. Being one of the leading innovative stage lighting suppliers and manufacturers in California, JMAZ is the premier carrier of the most transforming high efficient battery-powered moving head light in the industry.

THE SELF PORTRAIT PROJECT

www.selfportraitproject.com

We provide elevated photo booth experiences for social celebrations, brands, and venues. Our patented system puts the power of portraiture in your hands, and results in beautiful, studio-quality images.

SMOVE
www.smoove.pl



MANNECAM

www.mannecam.com

A free standing self contained photo machine.



www.nlfxPro.com

NLFX Professional is an award winning industry leader for all your audio, video, lighting and product integration needs.



Bleepshare

www.bleepshare.com

Bleepshare is a hardware | software solution that shares Photos | Videos without the need for internet.



www.retroguestbook.com

Say goodbye to old-fashioned guestbooks and hello to a new, easy way to share memories on social media! With our system, you can enjoy the experience again and again!



www.djfrontboard.com

We have created a DJ Frontboard like no other. Commonly known as a "Facades" or "Dj Booth" our DJ Frontboards are all made of Aluminum frame with WHITE TRANSLUCENT ACRYLIC.

BELINK

www.belink.shop

EDJ PRODUCTIONS PRESENTS

**MIX
DOWN**

HOSTED BY **FG/FERNANDO G**

Every Saturday at 8PM

Featuring Up & Coming DJs From Across
The Nation & The World

Listen Live ON

THE VEGAS
VIBE
99.7

STREAM ON VIBE997.com

Also Available on Podcast



Google Podcasts



amazon music

PBX & MEX SPEAKERS/PANELISTS



Greg Andrew

With over twenty-five years' experience in organizational leadership and marketing, Greg is the former CEO of HQ Companies; with 55 offices nationwide and has served on numerous corporate and governmental boards. He's been appointed by governors of six states to advise on environment, economics, and energy. Greg is a published business author and public speaker. He holds a Masters' Certificate in Business Administration from Edinburgh Graduate School of Business in Edinburgh, Scotland. Currently Greg leads business development & marketing as the Chief Brand Officer for tech companies, Conversate and LeadsImport.



Eddie Barber

With more than 50 years in the Entertainment & Event Industries, Eddie's work and creations have won numerous awards including multiple Emmys and Oscars. His creations include the Hand Held Camera Stabilizer, the Emmy Award winning Camera Boom (crane/jib), the Emmy Award winning EZ Prompter, the SpinCam (360's), and 24P (allows video to look like film) to mention but a few.



Alan Berg

With more than 25 years in sales, marketing and sales management, Alan Berg is uniquely qualified to help wedding and event businesses succeed. He was recently included in the "Top 75 Speakers To Watch" by Motivator Music on LinkedIn, alongside Tony Robbins, Gary V and Dave Ramsey. He's the wedding and event industry's only Certified Speaking Professional™ and one of only 38 Global Speaking Fellows worldwide! Alan has presented in 14 countries, 5 of them in Spanish and recently in French (both of which he taught himself). He's the author of 6 books including his most popular book: "Shut Up and Sell More Weddings & Events" and his latest: "Why Are They Ghosting Me?".



Steve Bliesner

Steve Bliesner is the founder and Creative Director of Australian-based companies: The Photo Booth Guys and At the Beep. Regarded as an "out of the box" thinker... with nearly 15 years of experience in the Photo Booth and Events Industry, Steve is probably now considered to be a Dinosaur, who's probably run out of fresh ideas. But this old T-Rex somehow managed to have some of his best years in business throughout the pandemic, and might just have something worth listening to.



Danny Brewer

A mobile entertainer with a radio DJ and club DJ background, Danny is always looking for the next big thing! The creator of the Ring Roamer which brought a new concept to the photo booth market, Danny will be sharing one of his business models, the selfie museum and what it could do for you as a part of your local market.



Wally Carnes

Operations Manager, Support Guru, Darkroom Software
A 35 year veteran of the photography industry, Wally has managed a professional studio, shot countless weddings and events and owns and operates photo booths. Wally blends patience and expertise to provide the best support in the business.



Chris Collins

Chris started as a web developer first, then began his photobooth company in 2013 in Devon, UK after getting the idea from photobooth websites he built for his clients. His company South West Photo Booths quickly expanded to become a market leader for photobooths and magic mirrors in his region. After creating his own software to streamline operations Boothbook software was born. With Boothbook, Chris helps other photo booth companies run their business using the best tools on the market without having the massive upfront cost of having something developed themselves.



Mike Cordeiro

Stage Director - Photo Booth Expo and Mobile Entertainment Expo
Since 1982 Mike Cordeiro has helped thousands of happy clients create unique, fun and memorable events. He views each event as a one time Broadway production and has been instrumental in helping both PBX and MEX speakers provide the best possible presentation to the audience.

PBX & MEX SPEAKERS/PANELISTS



Ken Cosco

Ken is CEO of A Touch Of Class (Boston), one of New England's leading multi-op full service mobile entertainment companies. Ken is also one of our PBX Poker Tournament champions.



Rich Cranston

Richard Cranston started Encore Events, a 13-Unit Multi-Op DJ company in 1998. Encore Consulting is the evolution of our event entertainment business that has been blessed with success and growth since its inception. 23 years in this space has provided us with a PhD-level education in building an event business that will last. Two huge revelations in our business education were: "You Succeed when Your Friends Succeed" and "Mentors are Critical". When knowledge is gained from professionals who have already been where you want to go, the road is so much easier to navigate.



Chris D'Amico

Chris owns D'Amico Entertainment in North NJ. He has been speaking for over 5 years about several topics including, how to handle life's major challenges that may arise and keep yourself moving forward and the ripple effect. It is based on his real world experience of losing his son Christopher in 2015 and how he navigated through the grief and mental PTSD to still achieve his goals. Also, how he turned his tragedy in a triumph through a movement called Kindness For Christopher. His speech is not about the gear, the tech, the marketing or the parties. It is about the other part of the game. The mental part. How to get motivated when you are stuck and can't get out of your own way or when life gets IN your way.



Chuck Eckert

Chuck Eckert from Buffalo, NY has been a filmmaker, photographer, DJ, auctioneer and a photo booth owner for many years. Active in the community, planning events for service organizations, coporations or maybe a family re-union, the excitement is still there. In business for over 20 years and still learning ways to grow the business.



Scott Faver

For the 7th consecutive year PBX is honored to have Scott leading and managing the events in the main PBX conference room. Scott is a seasoned pro in doing corporate events, weddings and bar/bat mitzvah celebrations. At his infamous "Breakfast With The Game Master" get togethers he will be sharing his marketing tricks of the trade.



Jesse James Felice

Since 2018, Jesse James has worked with Ford Music Services, a music licensing and sync agency that brings artists and musicians film, television show, and ad-campaign song placement opportunities. They represent thousands of songs by artists including Christina Aguilera, Frank Sinatra, Wu-Tang Clan, and many other iconic, well-known, and independent artists. Their song placements include Marvel, Oprah, John Wick 2, Mercedes, Coke, and music supervision for the Olympics. Jesse is pleased to be working with MEX and excited to present "How to monetize your music for film and TV."



Mike Fernino

Co-Host Mobile Entertainment Expo Key Pass Seminars
Mike Fernino is the owner of In Motion Photo Booth from Seymour, CT. He is also founder of DJ Idea Sharing, a movement started in 2001 for DJ education. Mike brings his open-forum discussion and idea exchange to the Mobile Entertainment Expo. Take notes or take the mic and contribute.



Fernando G

Highway Radio (The Voice of Vegas) and Vibe 99.7 (along with their multiple related stations) has been a valued sponsor of MEX since the start of our Mobile Beat re-launch so we are thrilled to announce they are extending and expanding their support in 2023 with, among other things that will be announced later, a brand new education seminar offering to MEX Key Pass holders. Fernando G, Marketing / Promotions director and one of their lead DJs will be presenting to you tips on "Strengthening Your MC & MIC Technique" .

When you are not in the Vegas area you can also catch the streams of all their stations at www.highwayradio.com .

PBX & MEX SPEAKERS/PANELISTS



Ben Herman

Ben is a man who brings a lot to the table (s). His passion for the DJ industry began at the age of 13. Once the company was founded, he never looked back. Ben has worked with some “big dogs” in the industry like Will Smith, Too Short, E40, Clinton Sparks, Red Man + Method Man of the Wutang Clan, Paul Wall and Mims just to name a few. Since then, he launched DJ University and ProfitableDJ into the world. As his three businesses have grown, so has Ben. His main focus now is to grow leaders and empower others to achieve similar results as him through his speaking engagements and mentorship programs.



Darren Hughes

Industry veterans Scott Kartsounes and Darren Hughes of Event Intelligence have identified the most critical problems holding back event companies online. If you are not booking more than 90% of your events through your website, or you simply want to expand or grow your business, you will want to attend their master class for a hands-on look at real problems and actionable solutions.



Damir Ilieski

Damir Ilieski is the Technical Support Manager at Snappic. He has a background in photography, studio lighting, and customer service. He is a wizard at the intricacies of Snappic and all things VideoFX. What he enjoys most is passing his knowledge on to customers to ensure the success of their businesses. Damir can regularly be found on the support chats and at our monthly Snappic Master classes.



Scott Kartsounes

Scott Kartsounes is the co-founder of Intelligence, Inc., developers of Event Intelligence® – a leading online event booking, planning, and management platform used by nearly ten thousand mobile DJs, entertainers, photo booth operators, and event companies in two dozen countries worldwide. Intelligence, Inc. is also developer of Party Blast™ – a prominent online event directory that list nearly 50,000 event professionals in the U.S. & Canada.



Joshua Lask

Joshua is the owner and executive director of The Hudson Valley Event Group. They perform / produce / capture over 800 events a year and employ 8 Full timers and have 30 part time employees. Joshua talks to DJs about the not so fun topics and makes it fun and relatable. He open their eyes to the possibilities and potential that is out there for all of us. He is also a retired NY State Paramedic, a Husband and a Father. He loves to help people and his goal is to educate and empower as many DJs as possible.



Judd Lillestrand

Judd Lillestrand is a co-founder at Check Cherry. With nearly 20 years of experience selling online, Judd and his team have grown Check Cherry to over \$80,000,000 in booking volume.



Dave Mancini

Weddings are his passion and he has worked with hundreds of couples across Southern California, Northern California, and Southern Nevada. He is a firm believer that we, as Mobile DJs should be able to earn a living with our talents and skills. In addition to almost 30 years in this business as a professional MC, his speaking and presenting experience has grown not only from his involvement in his local ADJA chapter, but from his co-founding of Wedding U. (A seminar for brides and grooms planning their weddings with a compendium podcast under the same name.)



Mike Marquez

Mike Marquez - New York City veteran Club DJ, Radio DJ / Personality: Mix93FM (L.A.) / Vibe 99.7 (Vegas), DJ Live-streaming Pioneer (Twitch), and Social Media consultant.

PBX & MEX SPEAKERS/PANELISTS



Sean McKee (Big Daddy)

Co-Host Mobile Entertainment Expo Key Pass Seminars
Big Daddy will bring incredible energy to the learning experience at Mobile Entertainment Expo. Big Daddy loves life and the entertainment business more than anybody!!! Life is awesome!! Celebrate Life one day at a time!!!



Ursula McKinley

Ursula McKinley is a professional marketer with 20 years’ experience in Branding, PR, Marketing and Event Management. She spent 13 years at agency working with global brands such as Hilton, Subway and Google, before launching her own business UM Consultants. A leader in her field, she is a member of the Chartered Institute of PR, a Fellow of the Chartered Institute of Marketing, a Google graduate and sat on the Marketeers board for Facebook in Europe for the last 5 years. To date Ursula and the team at Photo Booth Marketing has created over 450 professional marketing videos, 6,000 professional marketing images, and mentored in excess of 2,500 owners across the globe. She has helped new owners to grow a sustainable business, and even assisted them in securing many 6 figure jobs.



Michelle Miller

Michelle Miller (DJ RunDat) has seamlessly created a name for herself within the music industry. From being a DJ, Entrepreneur, and Business Coach, to her recent roles as an Author, Podcast Host, and Speaker Series Host, she’s doing it all, and more!
With 17 years of being a self-taught business owner, juggling motherhood and chasing her dreams she has learned a lot. One of the biggest lessons is that if you want to grow you can’t do it alone. It is with the support of her community that she was able to scale her business fast and reach her goal of hitting 6 figures in sales in 2022, more than doubling her 2021 sales!



DJ Track Star Staci Nichols

Staci Nichols (DJ Track Star Staci) has been a professional DJ for 15 years. She has spoken at Mobile Beat, Wedding MBA, DJ Expo, and Midwest DJs Live. Her know-how has also appeared in “Mobile Beat” and “DJ Life” magazines, BookMoreBrides.com, DigitalDJTips.com and Mixcloud.com. She graduated with honors in Sociology from the University of Redlands, largely focusing her studies on topics like inclusivity and diversity.



Rob Peters DiFazio

Mobile DJ and business opener since 1987. Written 2 books for the Mobile DJ industry. Podcast host (DJ Idea Sharing and Mobile DJ Business Podcast). Owner of Bubble Parties Business Program for DJs and currently Mobile DJ Consultant specializing in niche markets and Trivia and Game Show hosting.



Sharone Reid

Sharone Reid is the owner of Focus and Fabulous Events, a Photo Booth Rental Company. Sharone attributes her success to her dynamic networking and relationship building skills. Sharone has been asked to speak several times within the photo booth industry, she did a phenomenal training on “Growing your business through networking” at the 2017 Photo Booth Expo. “If you do what you love you will never work a day in your life”. This is the motto that Sharone lives by and therefore she is so happy, driven, and distended for success.



Stephanie Rivkin

Stephanie Rivkin is the creative, multifaceted owner of Royal Beats DJ Service in CT. She holds an Associate Degree in Hospitality and a Bachelor of Science in Elementary Ed. Once upon a time she earned a place in the book Who’s Who in American Junior Colleges and has won multiple Top 3 awards for best wedding DJ in Hartford County. Her experience in the yachting & hotel industries has taught her to anticipate the needs of her clients and nurture professional relationships. She got her start in this industry as a karaoke host but has also performed burlesque & fronted cover bands. She is a writer/speaker for DJ News TV, mom of 2 and has been self-employed as a karaoke host and Dj for 14 years.



John Roach

John has been the General Manager for Encore Events since 2005. Since it’s inception, Encore Consulting has delivered seminars at Wedding MBA and Mobile Beat Conferences, as well as hosting countless DJ roundtable trainings during the pandemic. During the Pandemic of 2020, we also launched a DJ Industry Podcast and YouTube show called the Real DJ Show, which has featured some of the most prominent names in the industry including Joe Bunn and Nick Spinelli.

PBX & MEX SPEAKERS/PANELISTS



John Rozz
John is one of the US Northeast's most respected and multi-talented entertainers, He is a one-of-a-kind, intensely energetic showman, dedicated to each individual event. In addition to the many entertainment services, John also buys and sells 33 and 45 classic records. He is also a popular local radio dj for all the hits of the 50's 60's 70's and 80's.



Jordan St. Jacques
When it comes to all things technology, there's no one finer for the entertainment industry than Jordan St Jacques to get your difficult questions answered. As a former DJ who moved onto Promotions and then Digital Marketing full-time, Jordan is quite familiar with the challenges faced by mobile entertainment companies on a day-to-day basis, including the biggest challenge of all...marketing! Catch Jordan's seminar for both PBX and MEX Key Pass holders.



Andy Starr
DiscJockeys.com was registered initially in 1995, created, researched, developed and founded solely by "entertainment" entrepreneur, Andrew Starr. Andrew has many years of experience in the music entertainment business in clubs, private events (mobiles) and radio broadcasting. He used his knowledge and years of experience to put DiscJockeys.com online and available to you. For the past several years Andrew has also been the host of the PBX and MEX Poker tournaments, and the Mobile Beat tournaments before that.



Bill Vahrenkamp
Bill is the co-owner with his wife,Tanya, of Albertex Photography providing wedding, portrait and event photography services in the Dallas/Fort Worth and surrounding areas. In addition to his photography business, Bill is also Director of Technical Operations at Imaging Spectrum where he helps customers design and build the best printing systems to meet their needs and then provides training and technical support. He holds a Bachelors of Arts degree in Photography from Sam Houston State University and is a Photographic Craftsman and a Certified Professional Photographer in PPA. He is also a DallasPPA Fellowship recipient and current Treasurer.



Chris Washburn
Chris Washburn is a multi Op Owner and traveling club/mobile DJ that's been full time for almost a decade. Chris offers a DJ entertainment product that is very innovative, modern, with extra focus on relationships, love, and more than just packing dance floors. His company is at the top of the market in terms of price and bookings and their wedding rates are 3x the national average with often times couples booking them based on their date availability before they choose a day.



Wedaa, Michael
Michael Wedaa is a respected business consultant and has been a successful entrepreneur for more than 20 years. He is the author of the best-selling book, Corporation and LLC Secrets and speaks about the benefits of incorporating all over the country. Michael also teaches an economics course at UCLA on corporations and LLCs in addition to providing consulting for the student-created businesses in the course.



Trevor West
Trevor West has been Djing weddings since 2003 and has learned a lot about what will and won't work with the various venues in the Portland market.



Daniel Wright
Eight years ago, Daniel Wright founded Relevantful.com with a passion to rethink the how event businesses run. His beginnings were to help his family event business, but it quickly grew into a mission to create powerful solutions for event business owners to manage all aspects of their business. Join Daniel as he talks about how to manage your sales pipeline more effectively, convert more leads, and how to create a competitive edge using Relevantful.

SHOW SCHEDULE

(seminars in black available to both PBX and MEX Key Pass holders)
(seminars in red available to MEX Key Pass holders)

FOR A MORE COMPREHENSIVE LISTING OF TOPICS PLEASE VISIT THE AGENDA AT EITHER photoboothexpo.com or mobileentertainmentexpo.com

Monday, February 20 2023

12:00 PM to 1:00 PM

Alan Berg - Stop Selling Photo Booths And Music, And Start Selling The Experience
- BALLROOM

1:00 PM to 2:00 PM

Steve Bliesner - My Rules For Running A Successful Event Business
- BALLROOM

2:00 PM to 3:00 PM

Bill Vahrenkamp - Troubleshooting Your Photo Booth
- BALLROOM

3:00 PM to 4:00 PM

Scott Kartsounes & Darren Hughes - Protect Your Business' Name, Brand, & Reputation from Theft
- BALLROOM

4:00 PM to 5:00 PM

Jordan St. Jacques, Ken Cosco, Mike Marquez, Ross Akselrad - Photo Booths Beyond Weddings... Making Money With Other Events
- BALLROOM

5:00 PM to 6:00 PM

Mike Wedaa - Corporations and LLCs: Secret Strategies
- BALLROOM

8:00 PM to 1:00 AM

PARTY FOR PBX AND MEX KEY PASS HOLDERS AND EXHIBITORS -
- DAS Audio Stage at the South Point Showroom
- SPONSORS MAX and DAS

Tuesday, February 21 2023

8:00 AM to 9:00 AM

Scott Faver - BREAKFAST WITH THE GAME MASTER - (BYOB bring your own breakfast lol)
- BALLROOM

9:00 AM to 10:00 AM

Chuck Eckert - Why Photo Booths \$\$\$\$
- BALLROOM

9:00 AM to 10:00 AM

Stephanie Rivkin - These Magic Moments
- DAS Audio Stage at the South Point Showroom

10:00 AM to 11:00 AM

Judd Lillestrand - 17 Ways You're Killing New Sales Opportunities
- BALLROOM

10:00 AM to 11:00 AM

Fernando G - Strengthening Your MC and MIC Technique
- DAS Audio Stage at the South Point Showroom

11:00 AM to 12:00 PM

Ursula McKinley - How To Actually Market A Photo Booth Business
- BALLROOM

11:00 AM to 12:00 PM

Rob Peters DiFazio - Controlling The Things You Can and Running With The Things You Can't
- DAS Audio Stage at the South Point Showroom

12:00 PM to 1:00 PM

DAS - Speaker Demo
- DAS Audio Stage at the South Point Showroom

1:00 PM to 2:00 PM

Danny Brewer - Let's Go Take A Selfie! - Intro To The Selfie Museum Business
- BALLROOM

1:00 PM to 2:00 PM

Chris Washburn - 10 Advanced Techniques To Improve Your Wedding DJ Performance
- DAS Audio Stage at the South Point Showroom

2:00 PM to 3:00 PM

Alan Berg - You down with OPP? Obsessively Pricing for Profits
- BALLROOM

2:00 PM to 3:00 PM

John Rozz - You Can Do It
- DAS Audio Stage at the South Point Showroom

3:00 PM to 4:00 PM

Sharone Reid - The Importance of Community over Competition
-BALLROOM

3:00 PM to 4:00 PM

Jesse James Felice - How To Monetize Your Music For Film and Television
- DAS Audio Stage at the South Point Showroom

4:00 PM to 5:00 PM

Michelle Miller - I Built a 6 Figure DJ Biz And You Can Too!
- DAS Audio Stage at the South Point Showroom

5:00 PM to 9:00 PM

PBX & MEX EXHIBIT FLOOR and demo rooms OPEN 5 pm - 9 pm on TUESDAY

8:00 PM to 1:00 AM

PARTY FOR PBX AND MEX KEY PASS HOLDERS AND EXHIBITORS -
- DAS Audio Stage at the South Point Showroom
SPONSORS CURATOR and PB BACKDROPS & MORE

Wednesday, February 22 2023

9:00 AM to 10:00 AM

Ben Herman - Expand Your DJ Business, So That You Can Achieve Time & Financial Freedom
- DAS Audio Stage at the South Point Showroom

10:00 AM to 11:00 AM

Daniel Wright - RELEVENTFUL
- Master Class Room

10:00 AM to 11:00 AM

Chris D'Amico - Life Happens: How to Stay Motivated
- DAS Audio Stage at the South Point Showroom

11:00 AM to 12:00 PM

Greg Andrew - Developing a Successful Sales Campaign - Sales Funnels, Strategies, Tactics, & Tools
- Master Class Room

11:00 AM to 12:00 PM

Dave Mancini - What Is Your Time Really Worth?
- DAS Audio Stage at the South Point Showroom

11:00 AM to 5:00 PM

PBX & MEX EXHIBIT FLOOR and demo rooms OPEN 11 am - 5 pm on WEDNESDAY

12:00 PM to 1:00 PM

Eddie Barber - How To "Move Your Camera" To Achieve AMAZING "OMG" moving shots!
- Master Class Room

12:00 PM to 1:00 PM

DAS - Speaker Demo
- DAS Audio Stage at the South Point Showroom

1:00 PM to 3:00 PM

Wally Carnes - From Start to Finish - Set Your Business Up For Success with Darkroom Booth - 2 hours
- Master Class Room

1:00 PM to 2:00 PM

DJ Track Star Staci - Included: The Power of Music
- DAS Audio Stage at the South Point Showroom

2:00 PM to 3:00 PM

Trevor West - You Failed the Venue Job Interview, Now What?
- DAS Audio Stage at the South Point Showroom

3:00 PM to 4:00 PM

Ursula McKinley - The Importance Of Content Marketing And How To Use It To Drive And Convert Sales.
- Master Class Room

3:00 PM to 4:00 PM

Joshua Lask - Return Of The Empire – Making Your Brand Unstoppable
- DAS Audio Stage at the South Point Showroom

4:00 PM to 5:00 PM

Darren Hughes of Event Intelligence - Cloud-Based Event Booking, Planning, And Management
-Master Class Room

4:00 PM to 5:00 PM

John Roach & Rich Cranston - EXPO: Absolutely Killing a Bridal Show
- DAS Audio Stage at the South Point Showroom

7:00 PM to 12:00 AM

2023 PBX & MEX Poker Tournament
pbxpoker.com
- COST \$75 – pay at SOUTH POINT POKER ROOM

8:00 PM to 1:00 AM

PARTY FOR PBX AND MEX KEY PASS HOLDERS AND EXHIBITORS -
- DAS Audio Stage at the South Point Showroom
SPONSORS MOBIBOOTH & SNAPPIC

Thursday, February 23 2023

10:00 AM to 2:00 PM

PBX & MEX EXHIBIT FLOOR and demo rooms OPEN 10 am - 2 pm on THURSDAY

11:00 AM to 12:00 PM

Chris Collins - Double Your Revenue in 2023 With 5 Automation Secrets
- Master Class Room

12:00 PM to 1:00 PM

Damir Ilieski – Snappic – VideoFX Master Class
- Master Class Room

SHOW OFFICIALLY CLOSES AT 2 PM

**FOR A MORE DETAILED LISTING OF TOPICS PLEASE VISIT THE AGENDA AT
EITHER photoboothexpo.com or mobileentertainmentexpo.com**

Check out the South Point Property Map on page 20 for the locations of the various rooms.
BALLROOM is located in the conference center portion of the hotel. Take the escalator next to
the Benny Binion horse statue.

MASTER CLASS ROOM is located next to the demo rooms and directly across the hallway
from the EXHIBIT FLOOR

DAS AUDIO STAGE at the SOUTH POINT SHOWROOM is located off the slot floor near the
front of the casino.



**THANK YOU FOR ATTENDING THE 2023 SHOWS.
LOOK FOR YOUR SHOW EMAILS OR FOLLOW OUR FACEBOOK GROUPS
FOR THE SPECIAL DEALS ON 2024 PASSES.**

**JUST LIKE EVERY YEAR
THE BEST PRICING ON 2024 PASSES IS IF YOU GET THEM NOW**



orcaVUE

Engineering Excellence



THE LAST 360 YOU'LL EVER OWN